



HARRISON HILLS CITY SCHOOLS

Passing the Unpassable Bond Issue

SHP LEADING DESIGN & HHCSD

Your first and most exciting one-hour learning session of the conference

1

Dan Milleson - Community PAC

Understanding Harrison County and the culture of recent consolidation

2

DJ Watson - Board of Education

Activating young and millennial local leadership to personalize your levy message

3

Deborah Kenny - Board of Education

Ethical and impactful interaction between the Board of Education and your PAC/Ballot Issue Committee

4

Shea McMahon - SHP Leading Design

The five greatest lessons learned at Harrison Hills and how it will help pass your next issue.

5

15 Minute Open Question & Answer

Quiz us - GO!

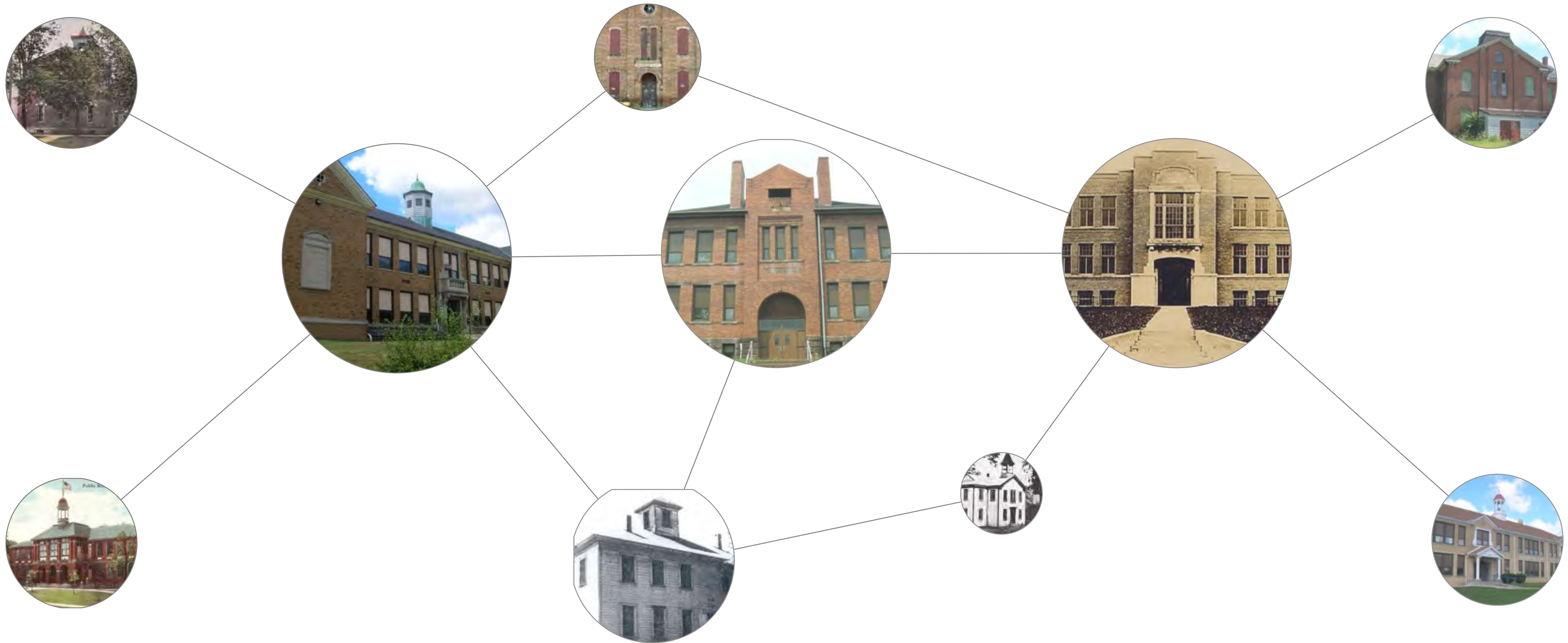
6

Stick Around & Let's Talk

We promise to hang out after the presentation to talk about details and ideas for your upcoming campaign.

HARRISON COUNTY

A long, complicated history of school consolidation





Youth. Education. Success. - A Different Political Action Committee

Graduates of the Class of 2004-2011

One of the first groups to spend their middle and high school years at “Harrison Central”

Group the proudly “came back”

College-educated, community-involved young people who love their community.

Most motivated in the community

Group of non-parents (until a month after the election!) who had a story to tell.



Youth. Education. Success. - A Different Political Action Committee

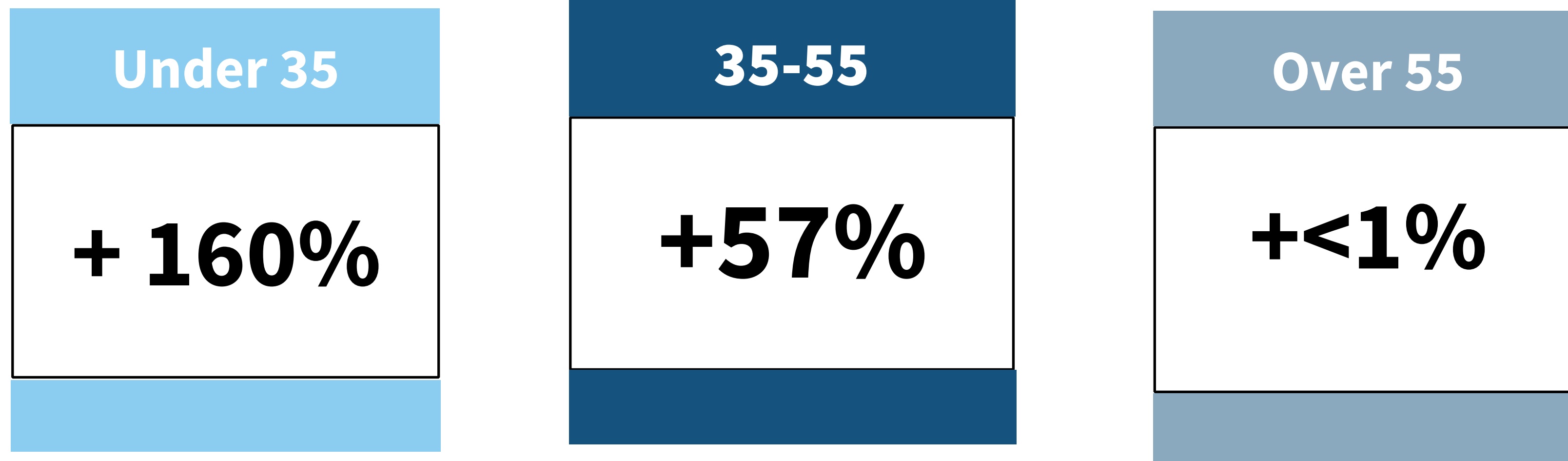
How do you get millennials involved?

Who do you get involved?

How can you best use “us” in the campaign?



Success: Demographic Turnout



231 New Slackers Participated in the Election

Average age of slacker voter: 31.9 years

Lessons learned at Harrison Hills to guide and inform your campaign.

1

Surround your campaign with great people and trust them to run!

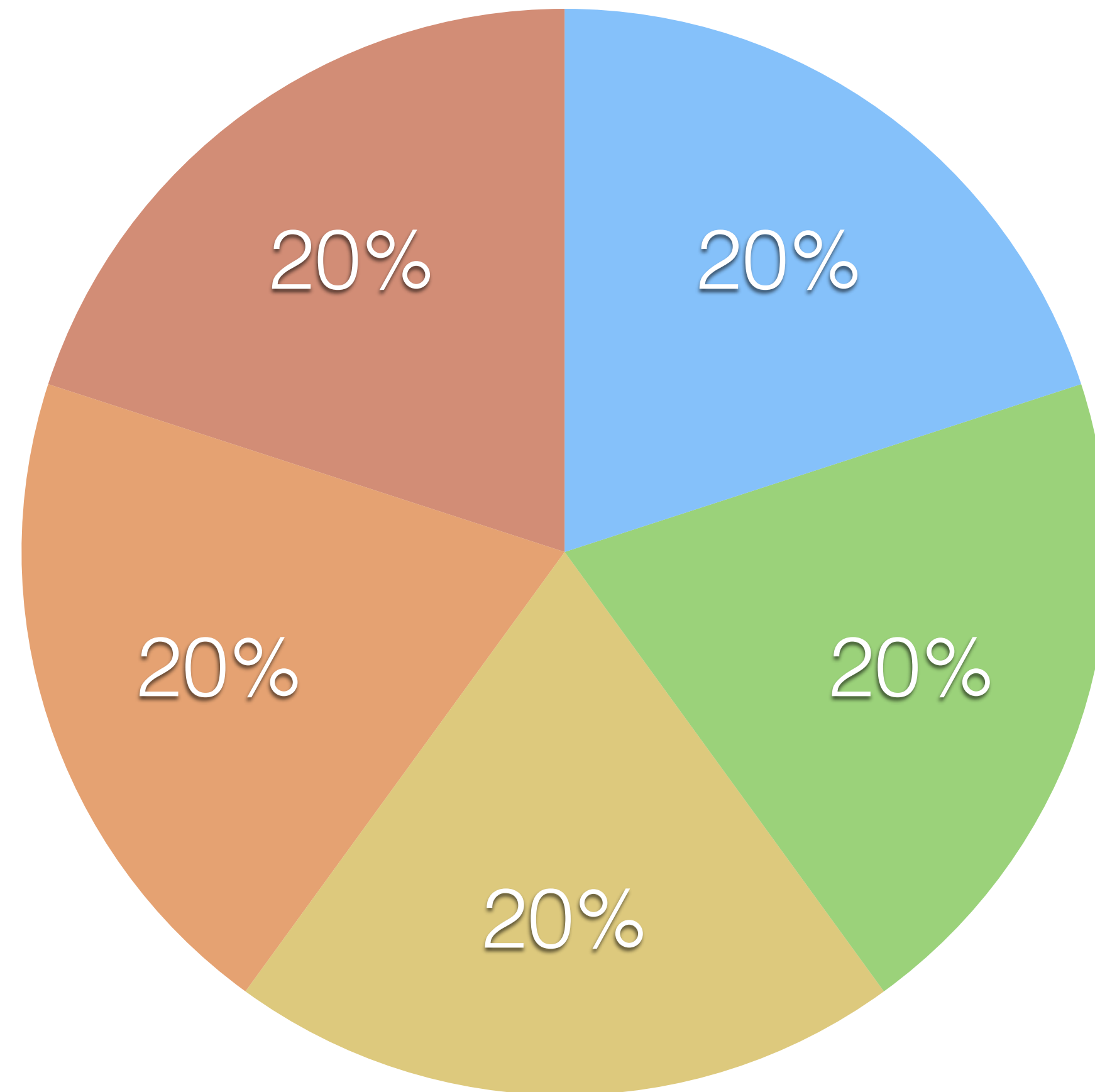
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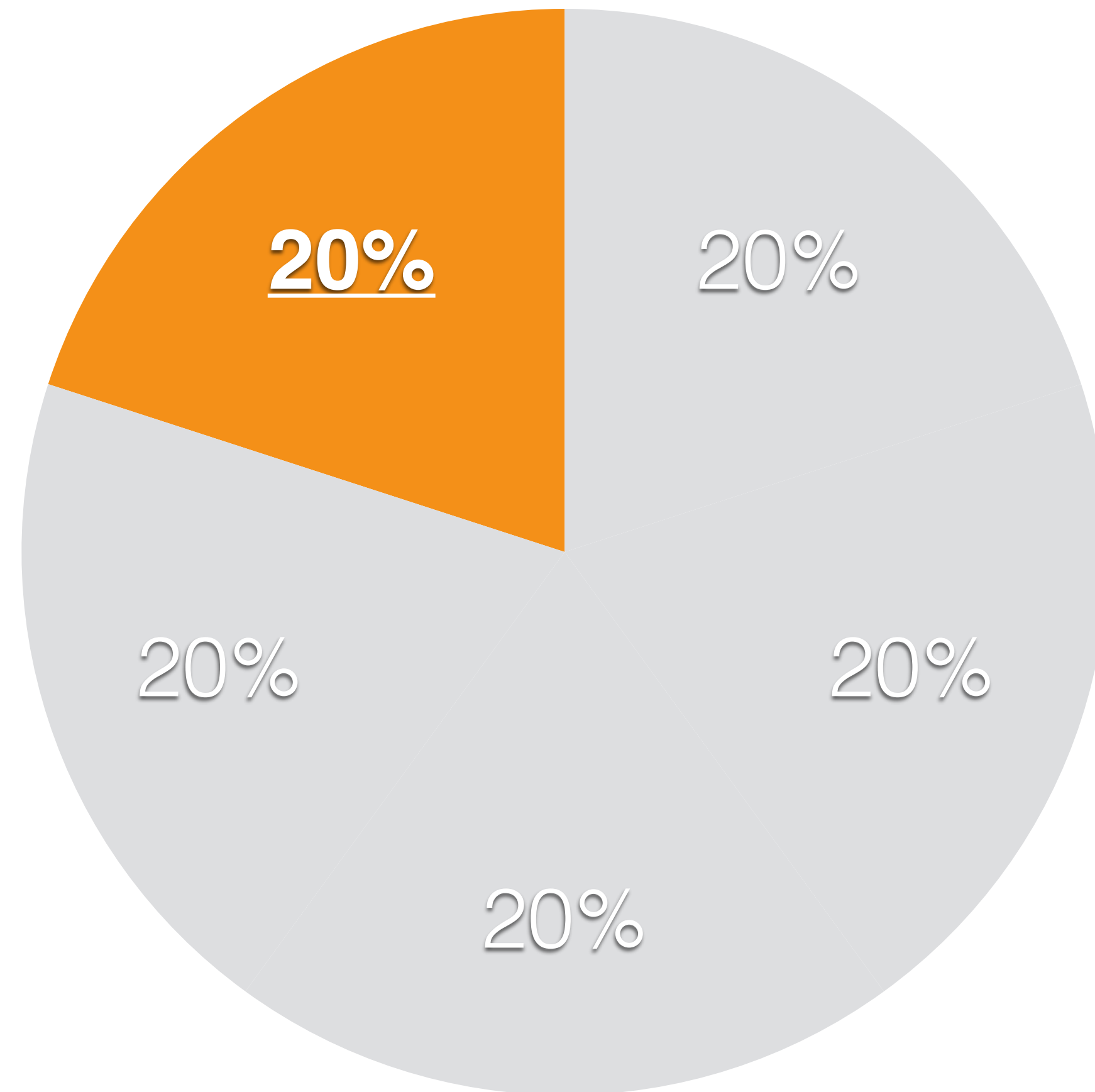
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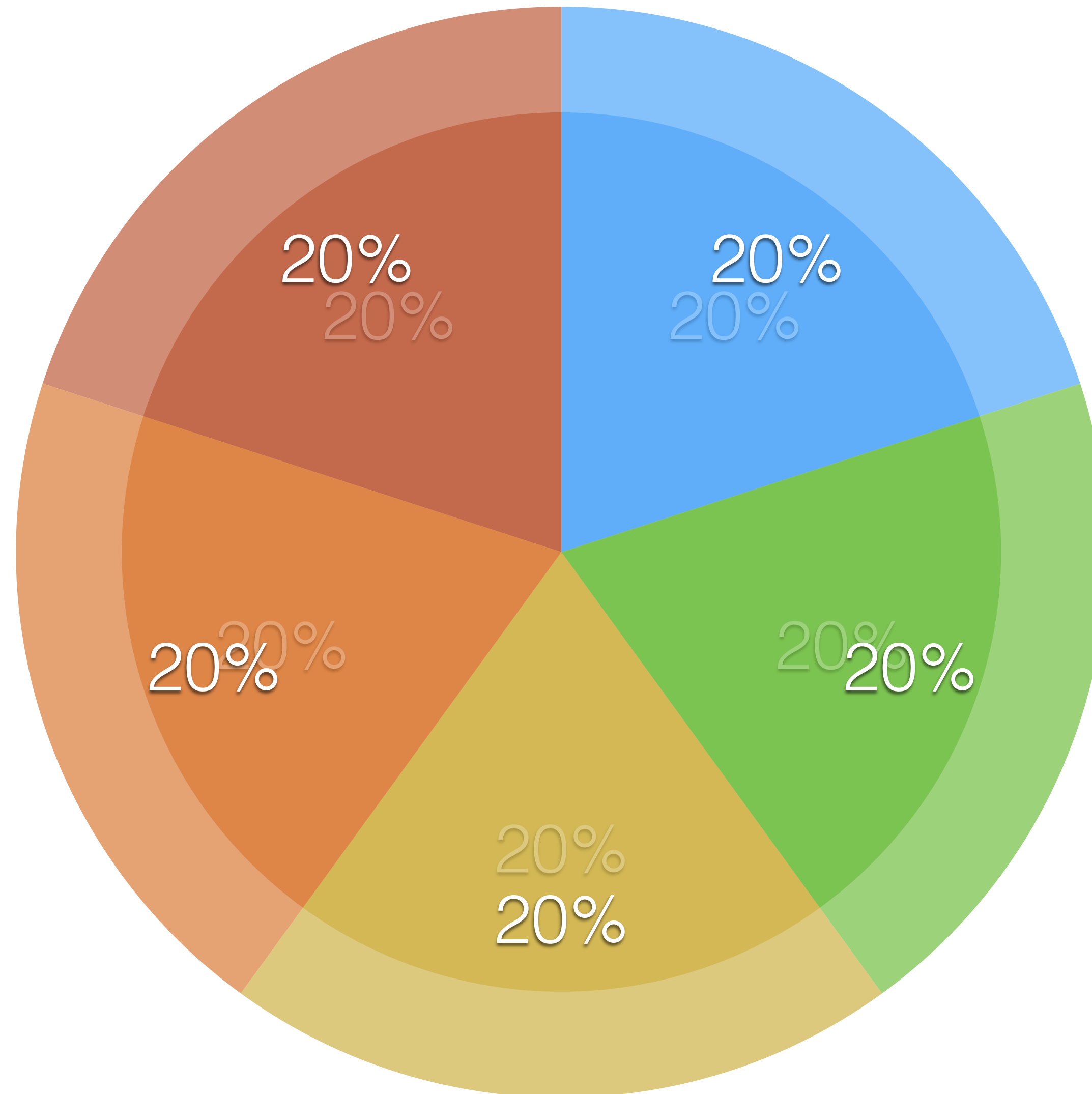
Surround your campaign with great people and trust them to run!

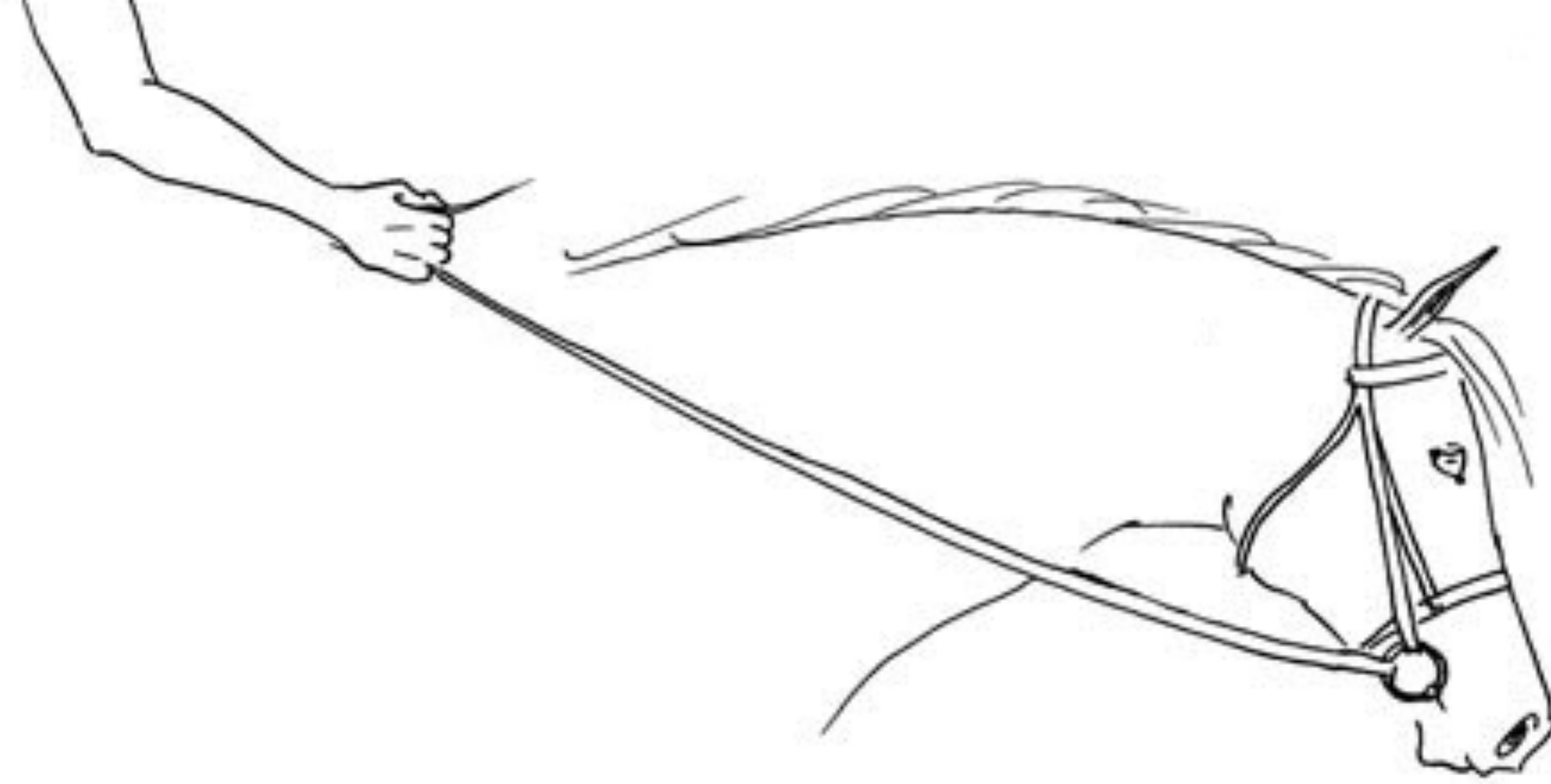


Surround your campaign with great people and trust them to run!



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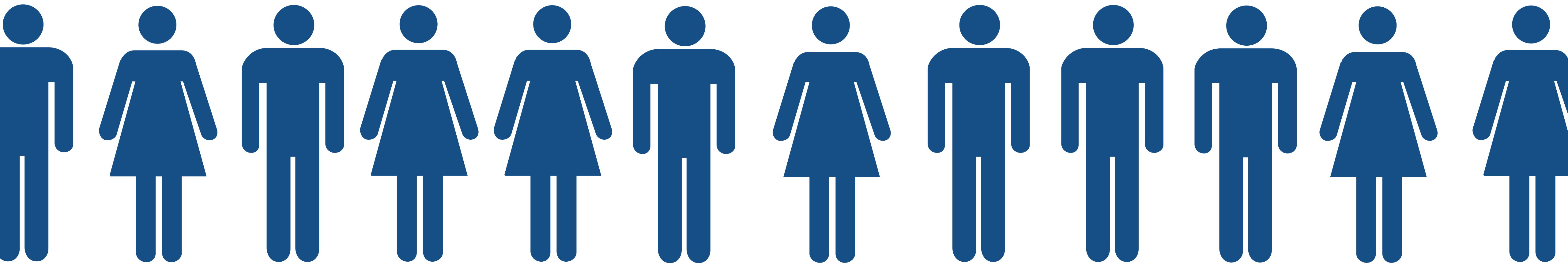




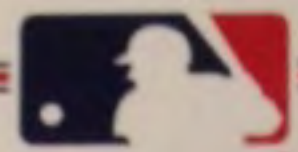
Tight reins.

Loose grip.

Surround your campaign with great people and trust them to run!



Breadth & Depth
of your community



CLEVELAND INDIANS at TAMPA BAY RAYS

TROPICANA FIELD • ST. PETERSBURG, FL • JULY 16, 2012

MARK
WEGNER

DALE
SCOTT

DAN
IASSOGNA

CB
BUCKNOR

CLEVELAND INDIANS

TAMPA BAY RAYS

ORIGINAL	POS.	CHANGE	ORIGINAL	POS.	CHANGE
1 CHOO	9		1 RHYMES	4	
2 CABRERA	6		2 PENA	3	
3 KIPNIS	4		3 ZOBRIST	9	
4 BRANTLEY	8		4 UPTON	8	
5 LOPEZ	5		5 SCOTT	DH	
6 WAFNER	DH		6 KEPPINGER	5	
7 SANTANA	2		7 JENNINGS	7	
8 KOTCHMAN	3		8 MOLINA	2	
9 DAMON	7		9 JOHNSON	6	
McALLISTER	1		COBB	1	

AVAILABLE POSITION PLAYERS

AVAILABLE POSITION PLAYERS

LEFT-HANDED	SWITCH	RIGHT-HANDED	LEFT-HANDED	SWITCH	RIGHT-HANDED
HANNAHAN		DUNCAN MARSON CUNNINGHAM	MATSUI	CONRAD LOBATON	

AVAILABLE PITCHERS

AVAILABLE PITCHERS

LEFT-HANDED	RIGHT-HANDED	LEFT-HANDED	RIGHT-HANDED
SIPP BARNES	PEREZ PESTANO SMITH ACCARDO ROGERS	HOWELL MC GEE	BADENHOP DAVIS FARNSWORTH PERALTA BUTLER

Build your ROSTER

Are you using your stars right?

Have you addressed your
weaknesses?

Are you balanced?
(School vs. Community)



Lessons learned at Harrison Hills to guide and inform your campaign.

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2

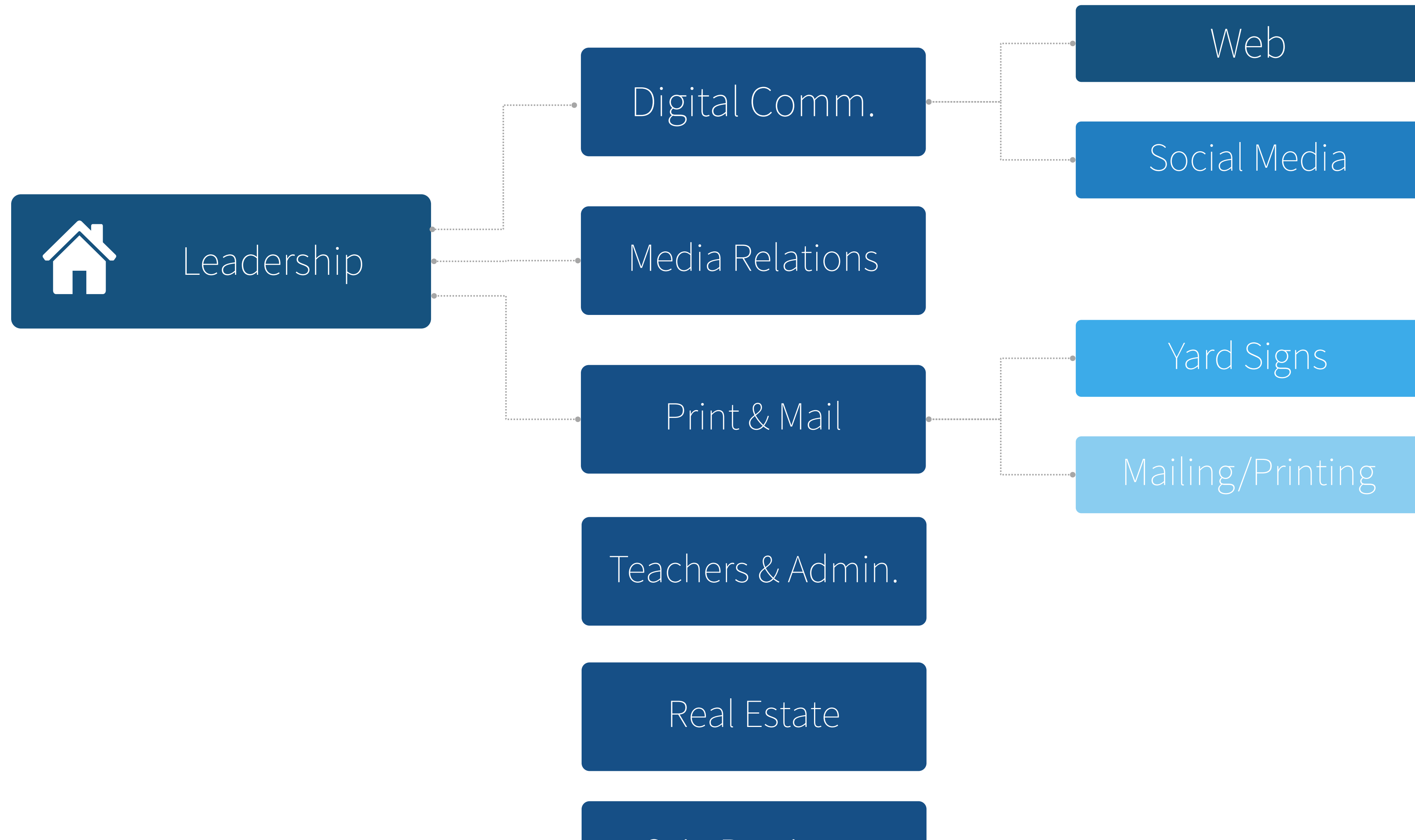
Create the campaign structure and organization that fits you - not a carbon copy.

3

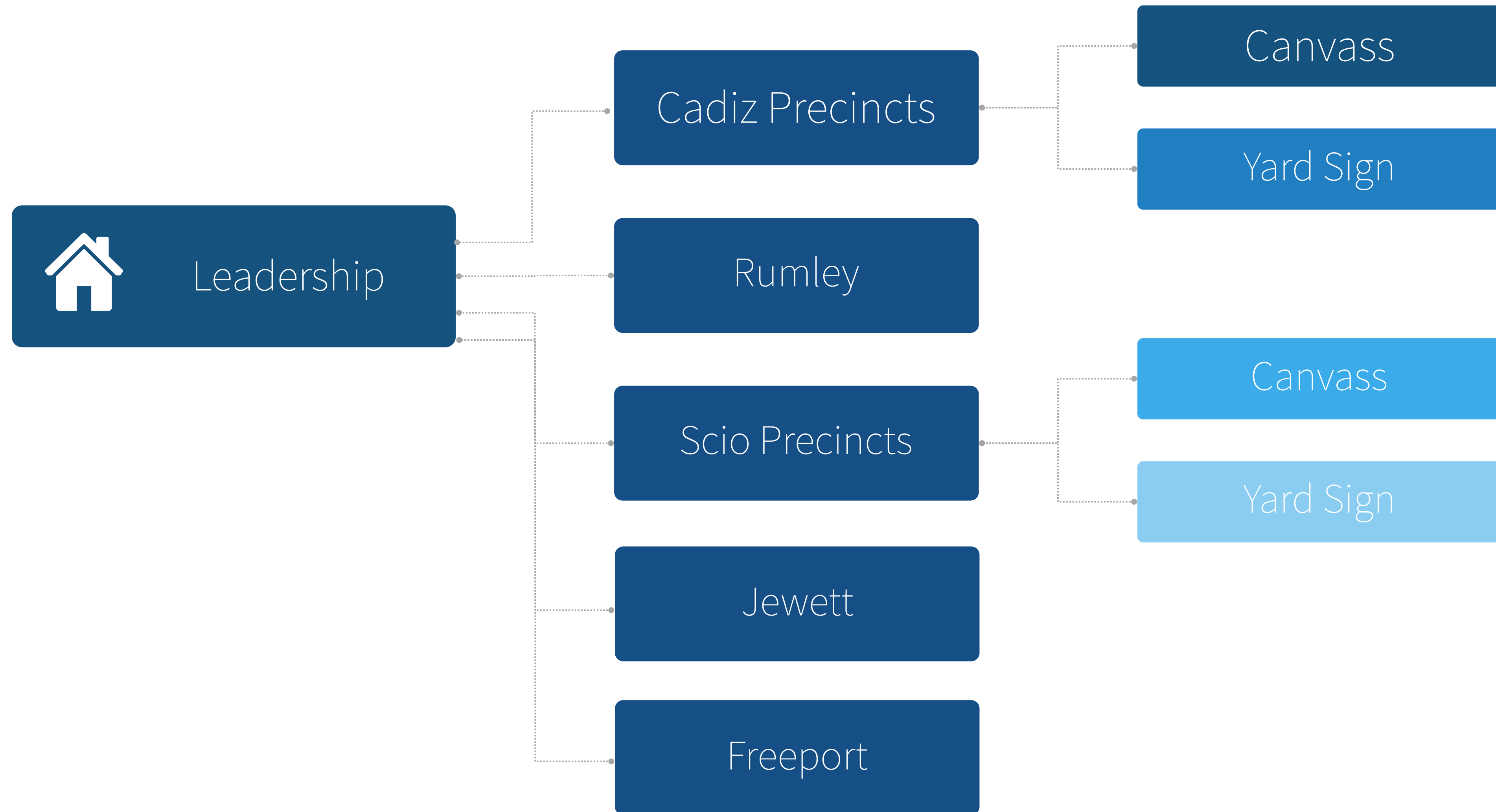
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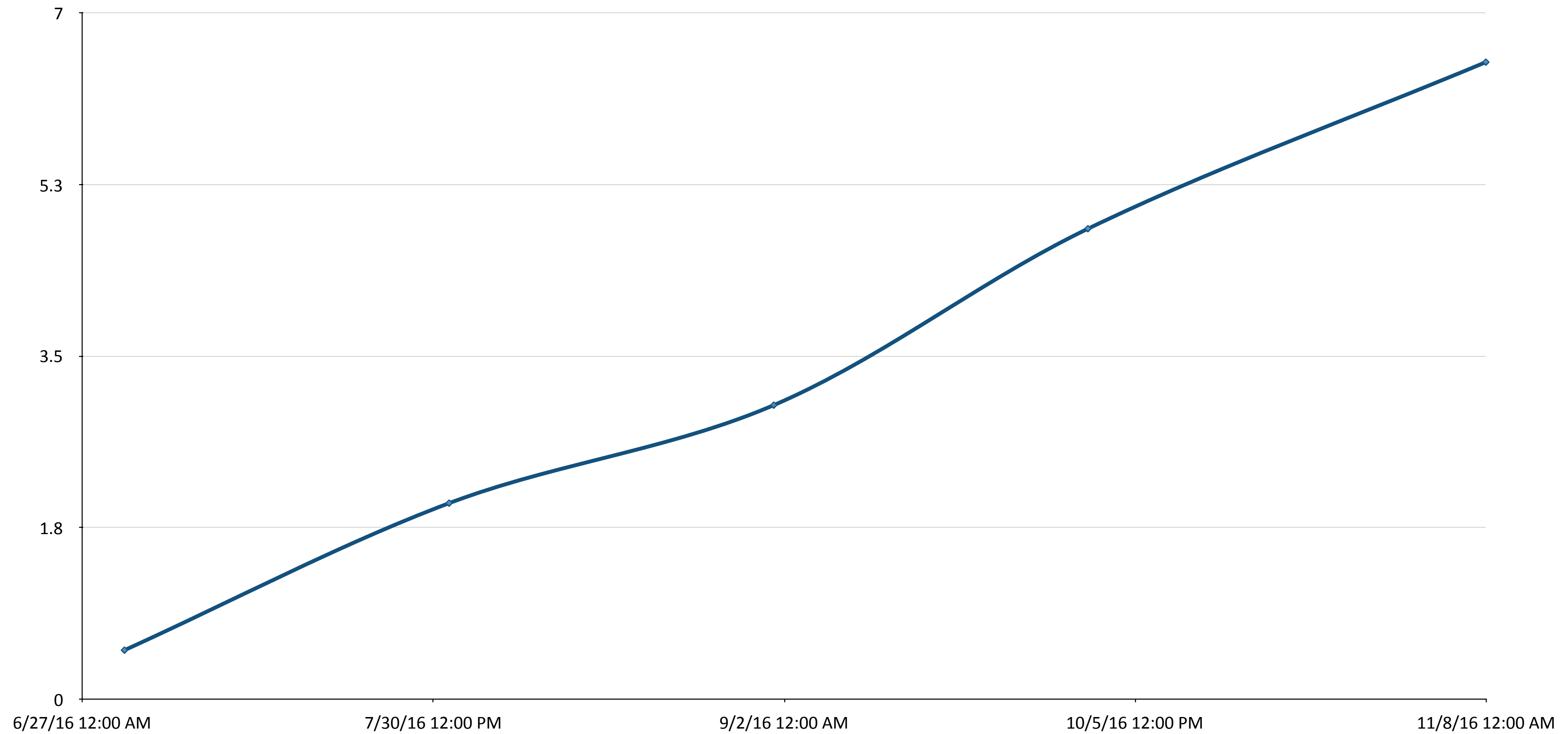
FUNCTION-BASED TEAMS



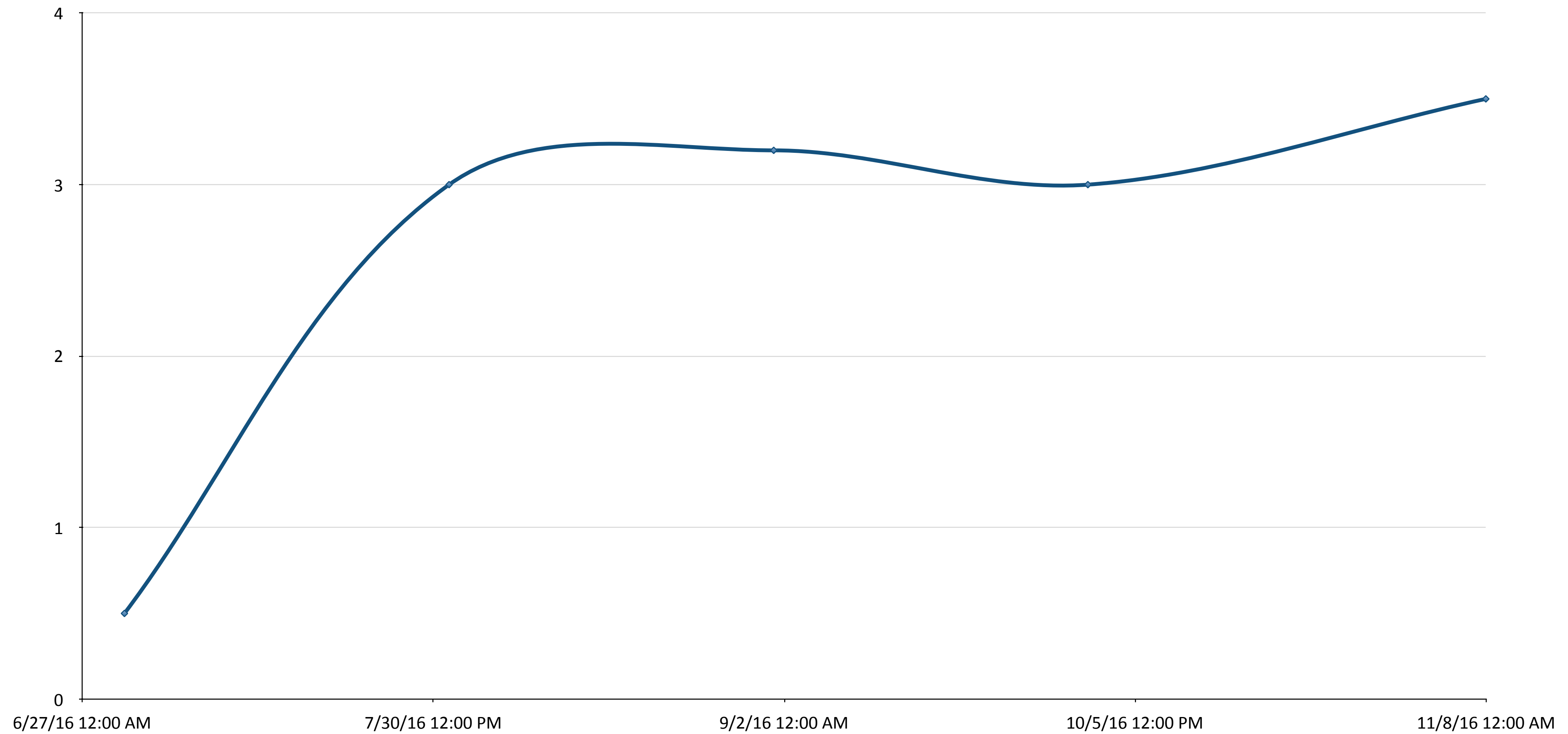
LOCATION-BASED TEAMS



Create the campaign structure and organization that fits you - not a carbon copy.



Create the campaign structure and organization that fits you - not a carbon copy.



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Know your community by the data you receive, not the stories you hear.

4

5

HEIGHTS-01-B	18-P-AFG	5	6	24	BROADVIEW HEIGHTS WARD 1										11	8				
					X															
OH0014736652	18	579536	GALMARINI	ARMOND	A	JR	9/23/58	7/15/10	ACTIVE	R	10285 BUCKEYE TRL		NORTH ROYALTON OH	44133						
					CUYAHOGA VALLEY CAREER CENTER										16	8				
	18-P-CGI	5	7	24	NORTH ROYALTON WARD 6										X		R	X		
					D										X		R	X		
	X		X	R																
OH0015285958	18	1939654	MONYAK	KIMBERLY	J		6/1/65	6/10/14	ACTIVE	R	10130 HARDWOOD TRL		NORTH ROYALTON OH	44133						
					CUYAHOGA VALLEY CAREER CENTER										16	8				
	18-P-CGI	5	7	24	NORTH ROYALTON WARD 6													X		
																		X		
			X	R																
OH0015285775	18	1939482	DIXON	ARTHUR C			4/25/61	9/29/10	ACTIVE	R	10047 YORK RD		NORTH ROYALTON OH	44133						
					CUYAHOGA VALLEY CAREER CENTER										16	8		PARMA		
	5	7	24		NORTH ROYALTON WARD 1										X		R	X		
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			X	R																
OH0023585843	18	2709902	STEWART MARQUS	TROY		X	12/3/79	3/15/16	ACTIVE		12851 WALNUT HILL DR		NORTH ROYALTON OH	44133						
					CUYAHOGA VALLEY CAREER CENTER										16	8				
CGC	5	7	24		NORTH ROYALTON WARD 5															
			X	D																
OH0015315244	18	1970648	BUESCH SALLY	M			9/25/32	9/2/03	ACTIVE	D	18231 CRYSTAL LAKES DR		NORTH ROYALTON OH	44133						
					CUYAHOGA VALLEY CAREER CENTER										16	8				
CGL	5	7	24		NORTH ROYALTON WARD 6												X	X		
					D										X		D	X		
			X	D																
OH0015707414	18	2110674	FUNDZAK JACLYN	M			5/14/86	6/15/15	ACTIVE		19160 TANGLEWOOD DR		NORTH ROYALTON OH	44133						
					CUYAHOGA VALLEY CAREER CENTER										16	8				
CGF	5	7	24		NORTH ROYALTON WARD 5												X	X		
			X	D																
OH0015036127	18	1636796	DYSON DANIEL	R			11/21/64	5/9/96	ACTIVE	R	2093 MC CLAREN LN		BROADVIEW HTS OH	44147						
					CUYAHOGA VALLEY CAREER CENTER										11	8				
HEIGHTS-04-A	18-P-DFI	5	6	24	BROADVIEW HEIGHTS WARD 4										X					
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					CUYAHOGA VALLEY CAREER CENTER										16	8		PARMA		
	5	7	24		NORTH ROYALTON WARD 6															
			X	X	X				X											
OH0023609518	18	2712898	KUS	JAMES ANDREW		X	9/13/89	6/2/16	ACTIVE		559 LENOX CT		BROADVIEW HTS OH	44147						
					CUYAHOGA VALLEY CAREER CENTER										11	8		PARMA		
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Know your community by the data you receive, not the stories you hear.

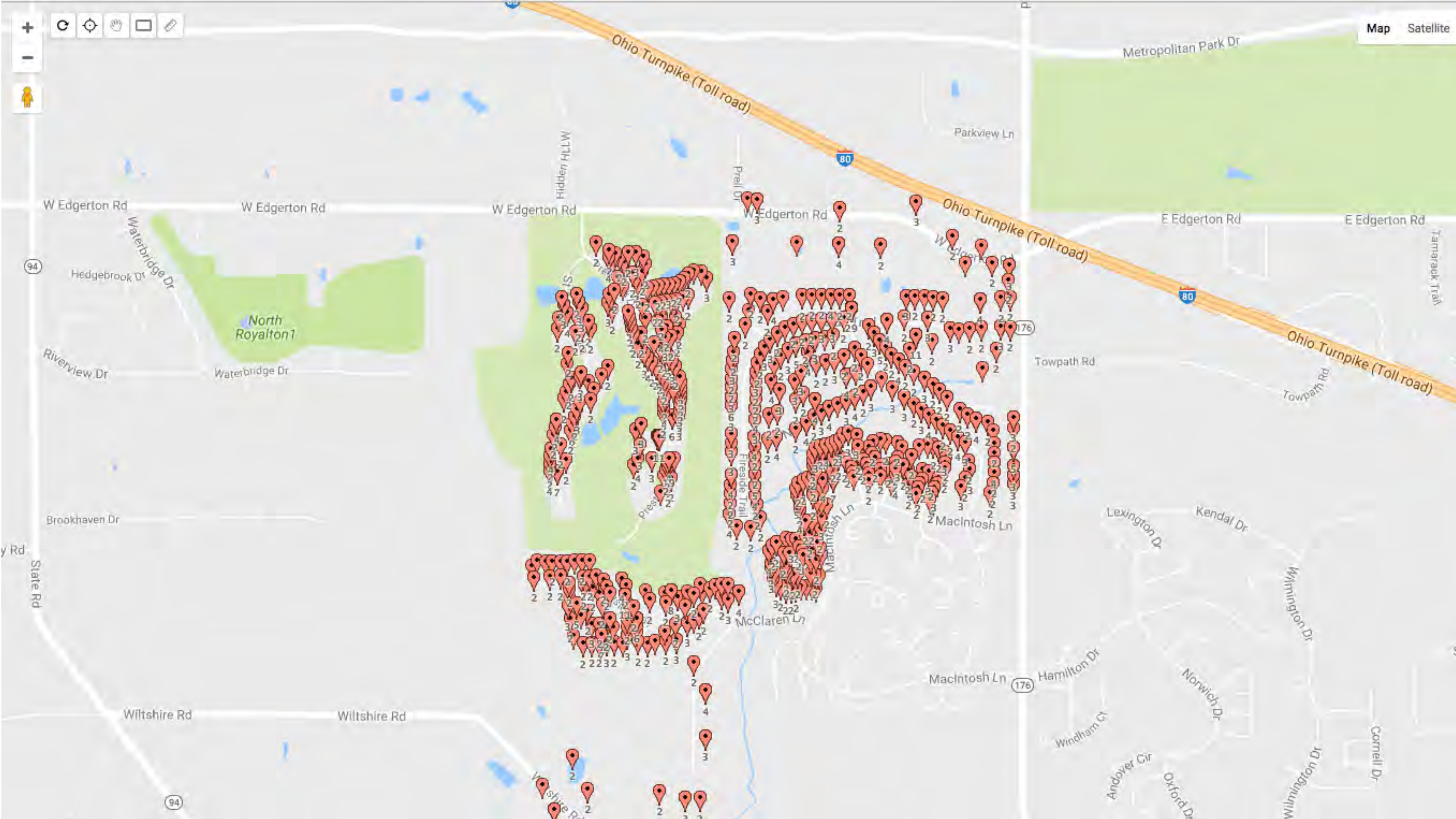
Let's target a Facebook Ad to all of our:

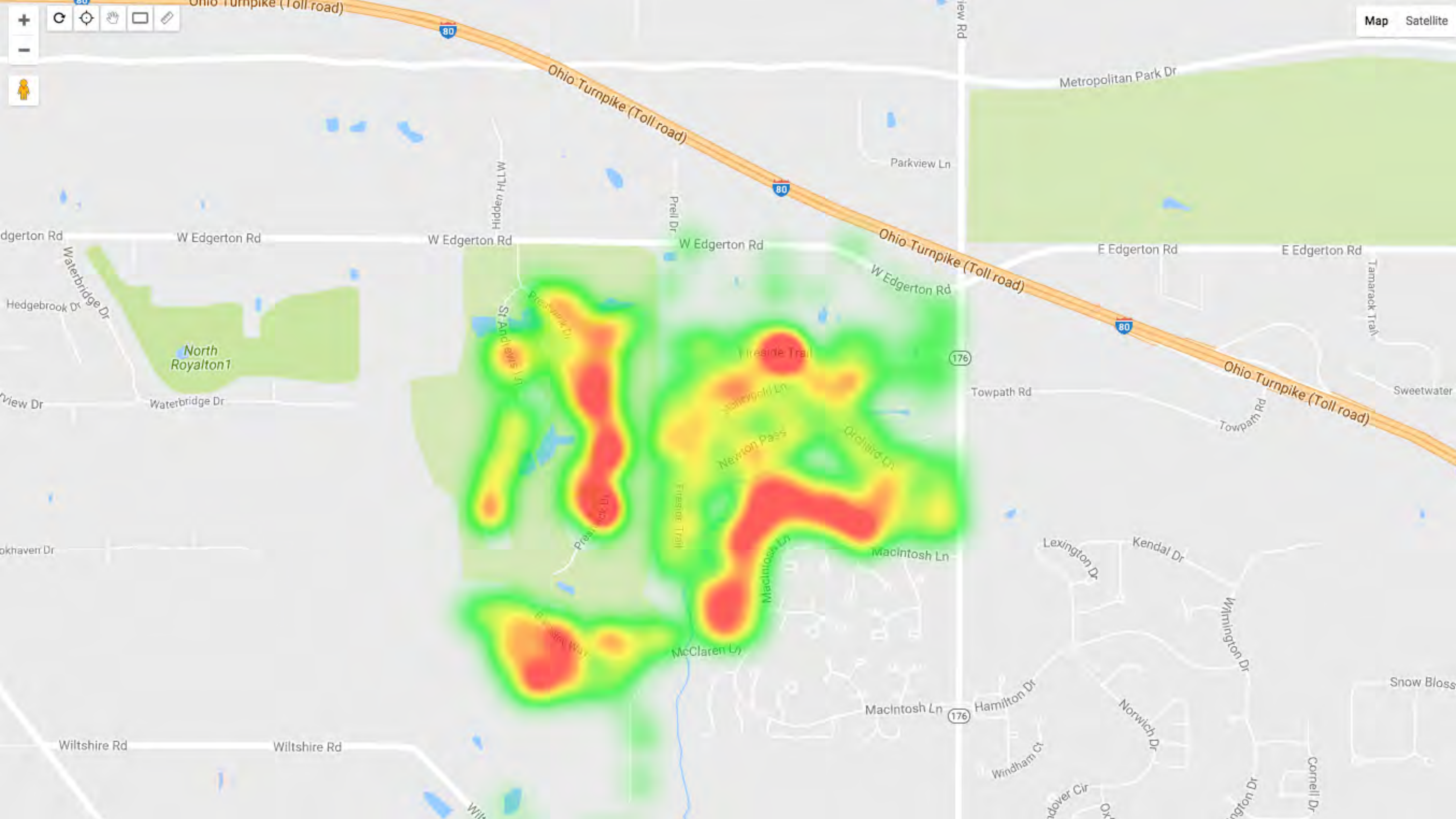
- Parents
- Who live in a positive precinct
- Who vote in Presidential Elections
- Who missed our last bond issue

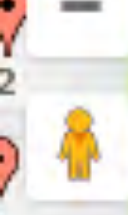
Know your community by the data you receive, not the stories you hear.

Let's mail a packet to all of our:

- Voters over 60
- Who are registered Democrats
- Who have voted in all of our renewals that passed





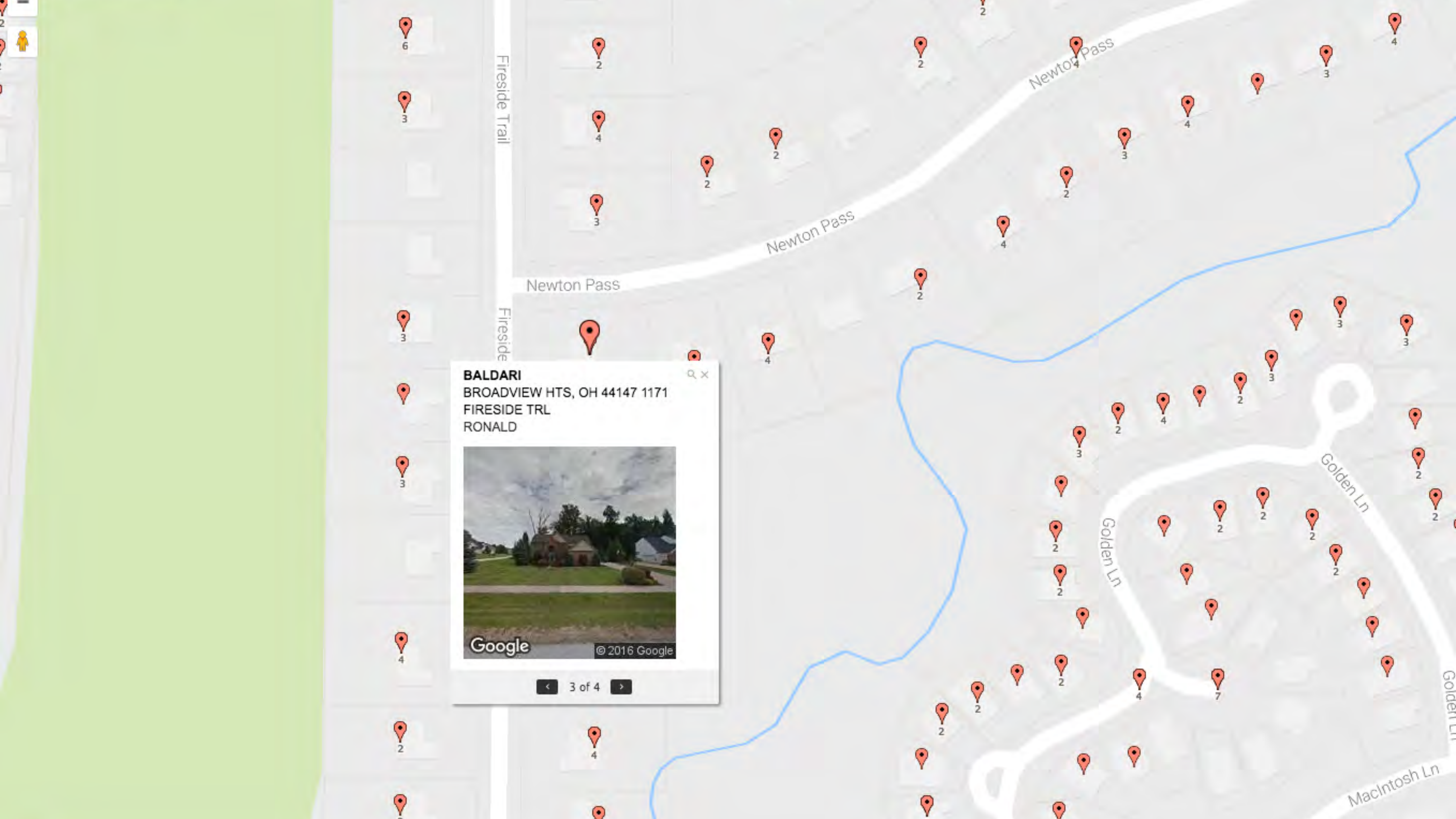


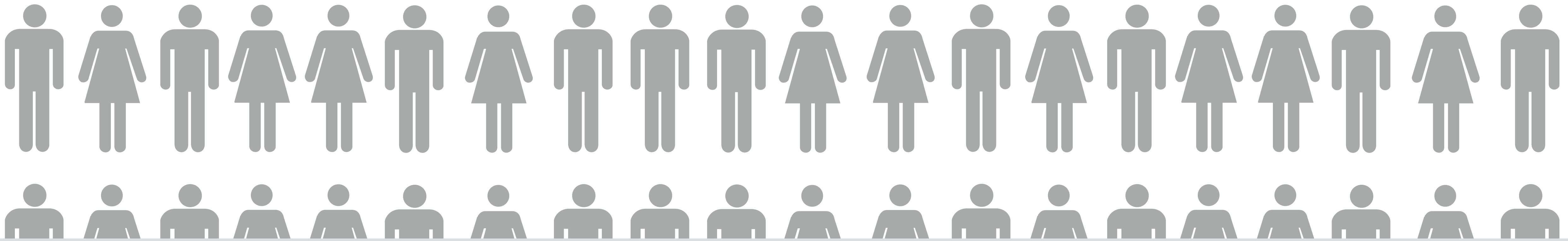
BALDARI
BROADVIEW HTS, OH 44147 1171
FIRESIDE TRL
RONALD



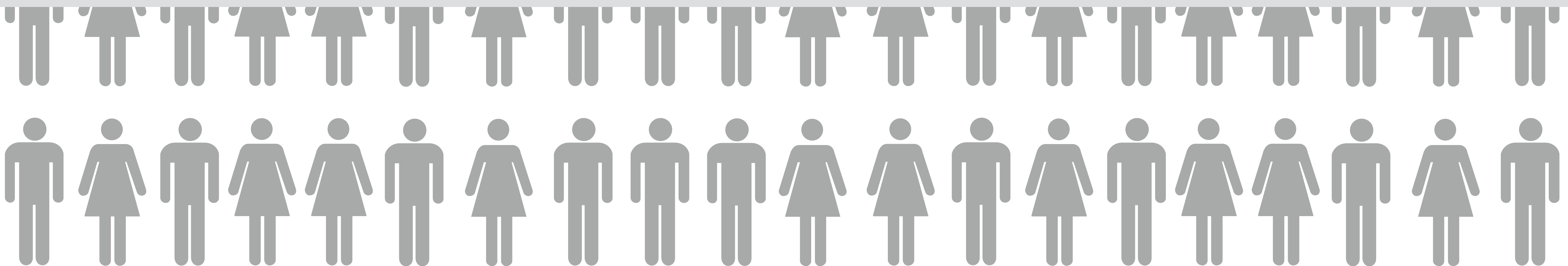
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< 3 of 4 >





CURRENT TRENDS IN DISTRICT PARENTS





Nov. 2011- LOSS





May 14 - LOSS







Lessons learned at Harrison Hills to guide and inform your campaign.

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Address your toughest issues head-on.

5

Address your toughest issues head-on.



Address your toughest issues head-on.

Honoring the legacy of the **Jewett-Scio Vikings**



The Board of Education is committed to honoring the legacy of ALL
of the schools from our community's history in
The New Harrison Hills PK-12 School.



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Remember that this is MARKETING, not school communication.

“The elections are run by
the same people that sell
toothpaste on television.”

- Noam Chomsky



Get ONBOARD!

2015 is the year for New Harrison Hills Schools

Our Current Buildings

- 103** Years since Harrison North Elementary was built (Previously Jewett-Scio High School)
- 87** Years since Harrison East Elementary was built (Previously Hopedale Elementary School)
- 85** Years since Harrison Central High School was built (Previously Cadiz High School)
- 54** Years since the last major academic renovation in district buildings (1961, Cadiz Wing Addition)

Historical Perspective

- 23** Years since the Board of Education has increased school district property taxes.
- 75%** Percentage the State of Ohio would have paid for the new PK-12 building in 2003.
- 56%** Percentage the State will pay in 2015 for the standard building construction, with the number expected to drop based on land value.
- 6** Number of school districts bordering Harrison Hills who have already received and spent state tax dollars for the construction of new schools

Our Future

\$25M Total amount the State of Ohio will pay for the new PK-12 building.

4.98 Millage to pay for our local share of the building program through a November 3rd Bond Issue.

\$12 The monthly added cost in taxes for a \$80,000 home (Harrison Co. average property value).

Learn more at www.yesharrison.com
Support our schools
at the ballot on November 3rd

PAID FOR BY YOUTH EDUCATION SUCCESS. TREASURER ALLISON ANDERSON, 74355 RUSH RUN ROAD, CADIZ, OHIO 43907

The Financial Facts



How does the state determine funding?

Harrison Hills City School District has requested, and been approved for, funds through the Classroom Facilities Assistance Program (CFAP). Eligibility for this program is based on the assessed property valuation per student. This valuation determines the state and local share of the cost of a facilities project.

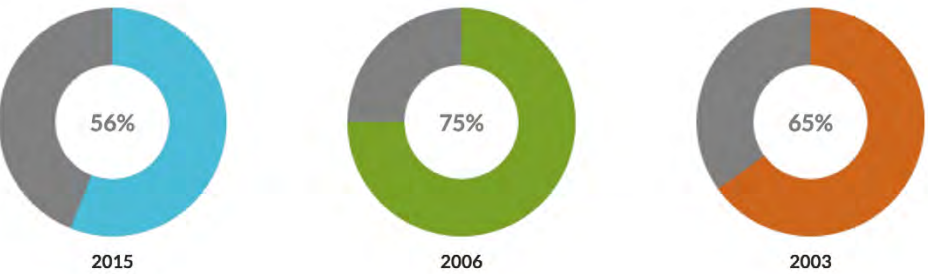
School districts with the lowest property valuation per student are funded at higher levels than those with high property valuations.

Through this formula, the OFCC will fund over \$25 million (56% of the cost of a standard building construction) with Harrison Hills' local taxpayers covering the remainder of the costs.



Funding is constantly changing - not in our favor

Because these valuations change on a year-to-year basis, we have not always received the same amount of state dollars. Rising property values around Harrison County since the Gas & Oil boom have created a situation in which the state has offered us less than ever before. In our past three attempts, the State has offered us:



With 103, 87 and 85 year-old schools, the question is: *How much longer can we wait?*



Can the gas & oil industry pay for this?

Local gas & oil companies have been generous donors to Harrison Hills Schools in a number of ways. At this time, the Board of Education has received no information about a private business of any type co-funding the construction of the much-needed new school. Should there be a financial windfall of this, or any, kind the Board is committed to exploring options that will pay down the debt as soon as possible.

PAID FOR BY YOUTH EDUCATION SUCCESS. TREASURER ALLISON ANDERSON, 74355 RUSH RUN ROAD, CADIZ, OHIO 43907

Tax Implication Chart

The bond issue relates to property taxes only.
These are assessed proportionally to the value of your property.

My property is appraised at:	MONTHLY	WEEKLY	DAILY	ANNUAL
\$30,000	\$4.36	\$1.01	\$0.14	\$52.29
\$40,000	\$5.81	\$1.34	\$0.19	\$69.72
\$50,000	\$7.26	\$1.68	\$0.24	\$87.15
\$60,000	\$8.72	\$2.01	\$0.29	\$104.58
\$70,000	\$10.17	\$2.35	\$0.33	\$122.01
\$80,000 (avg. Harrison Co. value)	\$11.62	\$2.68	\$0.38	\$139.44
\$90,000	\$13.07	\$3.02	\$0.43	\$156.87
\$100,000	\$14.53	\$3.35	\$0.48	\$174.30
\$110,000	\$15.98	\$3.69	\$0.53	\$191.73
\$120,000	\$17.43	\$4.02	\$0.57	\$209.16
\$130,000	\$18.88	\$4.36	\$0.62	\$226.59
\$140,000	\$20.34	\$4.69	\$0.67	\$244.02
\$150,000	\$21.79	\$5.03	\$0.72	\$261.45
\$160,000	\$23.24	\$5.36	\$0.76	\$278.88
\$170,000	\$24.69	\$5.70	\$0.81	\$296.31
\$180,000	\$26.15	\$6.03	\$0.86	\$313.74
\$190,000	\$27.60	\$6.37	\$0.91	\$331.17
\$200,000	\$29.05	\$6.70	\$0.96	\$348.60
\$225,000	\$32.68	\$7.54	\$1.07	\$392.18
\$250,000	\$36.31	\$8.38	\$1.19	\$435.75
\$275,000	\$39.94	\$9.22	\$1.31	\$479.33
\$300,000	\$43.58	\$10.06	\$1.43	\$522.90
\$325,000	\$47.21	\$10.89	\$1.55	\$566.48



Get ONBOARD!
Support our schools at the ballot
on November 3rd

HARRISON HILLS - OSBA

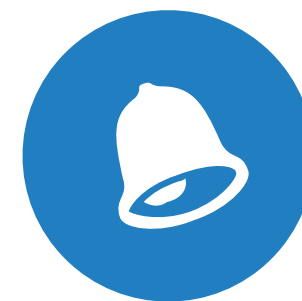
Responsive Web Design to Empower Volunteers

Your voters will go straight to the web. What is their first impression?

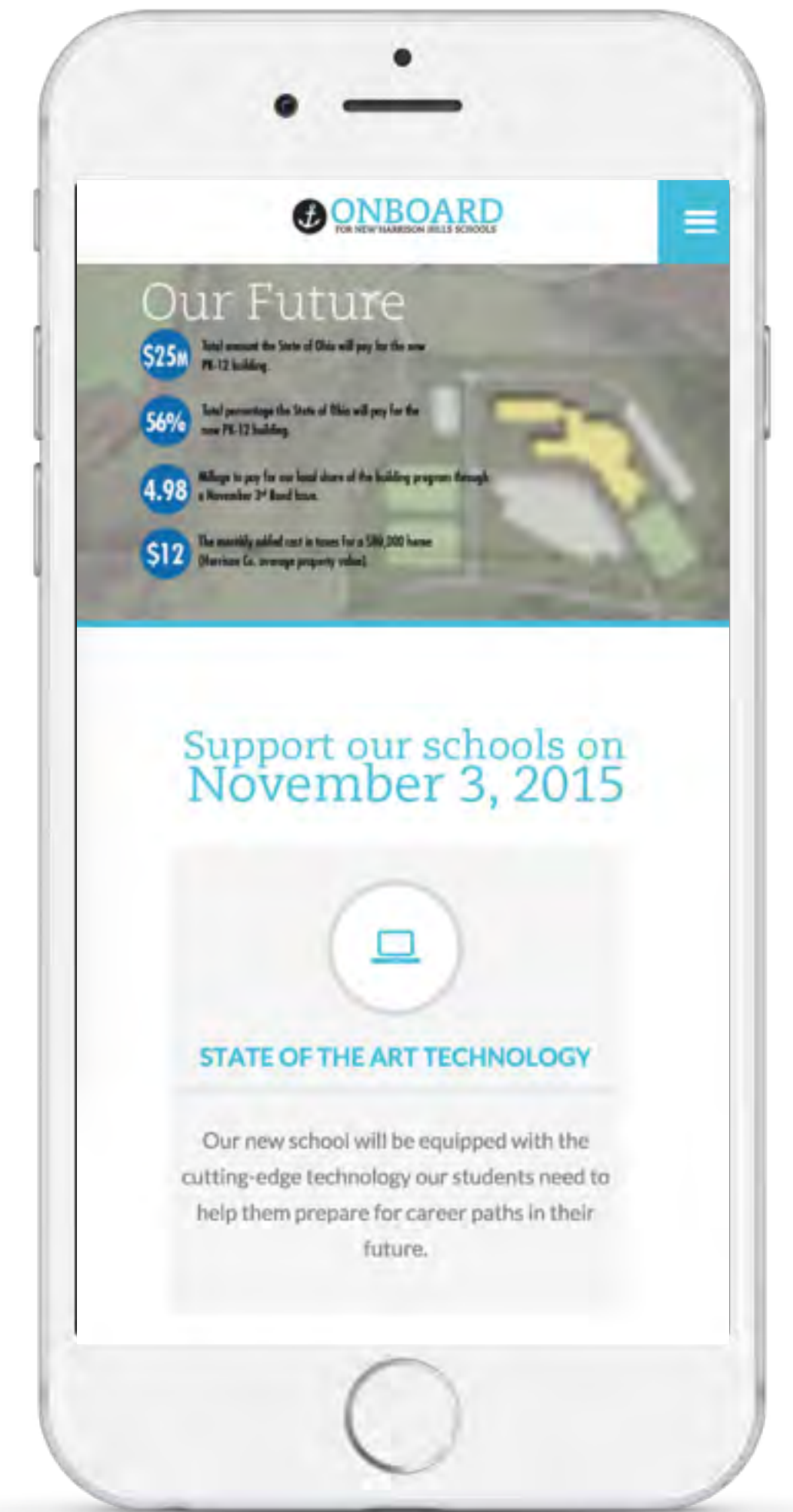
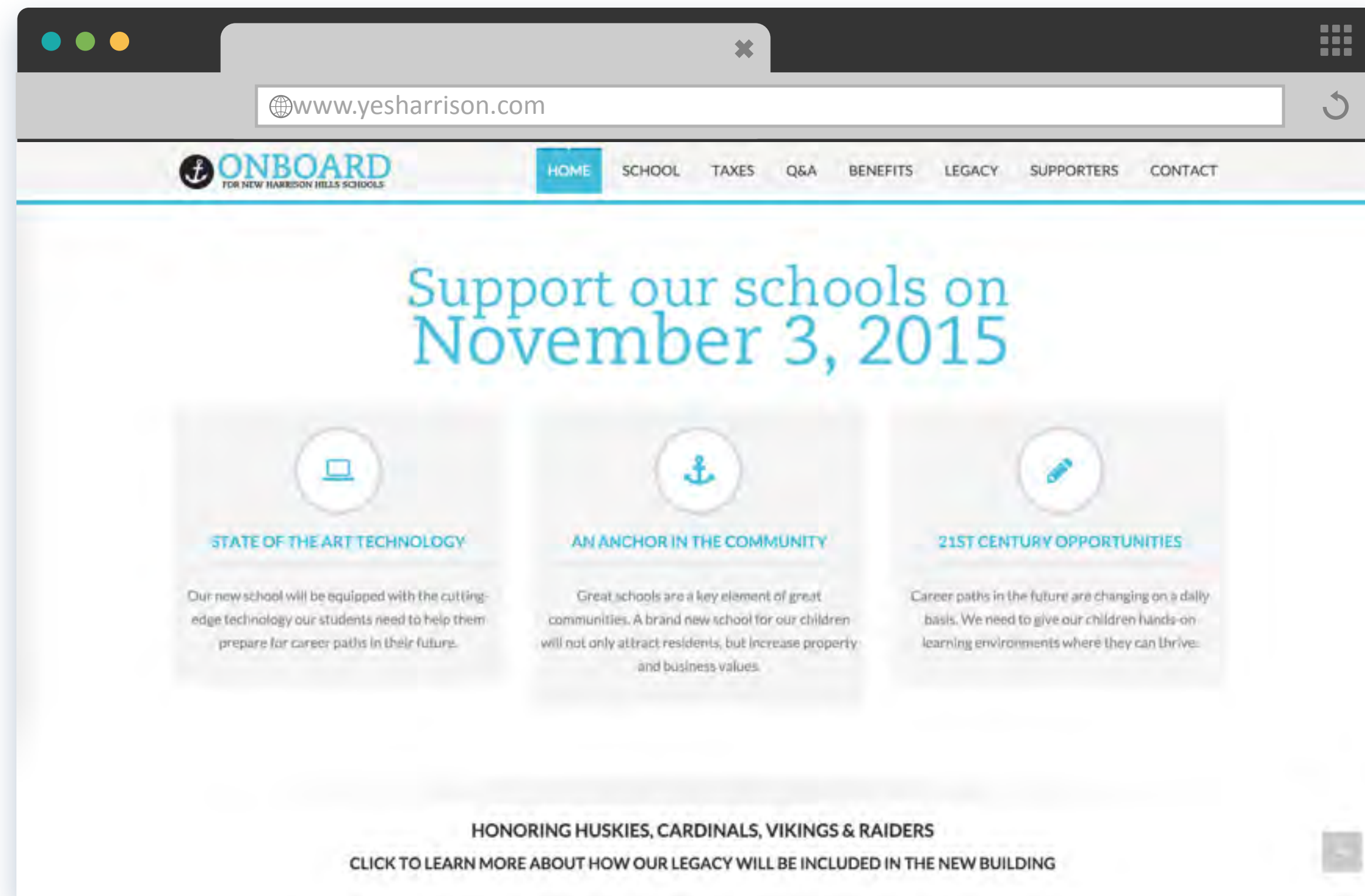
Responsive Design



Volunteer Organization



Rumor Squasher



THE NEED IS REAL!

A VOTE FOR THE NR BOND ISSUE IS A VOTE FOR:

- + NEW ELEMENTARY SCHOOL CONSTRUCTION
- + COMPLETE HIGH SCHOOL RENOVATION & ADDITION
- + EDUCATION UPDATES TO MIDDLE SCHOOL
- + **LONG-TERM** FACILITY MAINTENANCE

\$18

PER MONTH
FOR A \$200K
HOME

VOTE FOR **NORTH ROYALTON** SCHOOLS' FUTURE

4.9

NEW MILLAGE

FOR SCHOOL CONSTRUCTION,
RENOVATION & MAINTENANCE
EXPENSES

-1.8

EXPIRING MILLAGE

IN 2018 OF SCHOOL-RELATED
BUILDING PROJECTS

3.1 MILLS

TRUE TAX IMPACT

FOR A NEW ELEMENTARY SCHOOL,
COMPLETE HIGH SCHOOL RENOVATION &
ADDITION, MIDDLE SCHOOL UPDATES &
REPAIRS AND LONG-TERM FACILITY
MAINTENANCE



LEARN MORE AT: WWW.NRKIDSFUTURE.COM

PAID FOR BY COMMITTEE FOR ROYALTON SCHOOLS' FUTURE, ALDO M. FILIPPELLI, TREASURER, 3344 TITAN DRIVE, NORTH ROYALTON, OH 44133

NORTH ROYALTON SCHOOLS

THE NEED IS REAL!

VOTE FOR ISSUE 116

PAID FOR BY COMMITTEE FOR ROYALTON SCHOOLS' FUTURE, ALDO M. FILIPPELLI, TREASURER, 3344 TITAN DRIVE, NORTH ROYALTON, OH 44133

ONE NEW SCHOOL CAMPUS.
ONE COMMUNITY.
ONE TRADITION OF EXCELLENCE.

SHAWNEEUNITY

HOME

SCHOOLS

VOTE

BENEFITS

TAXES

QUESTIONS

CONTACT US

ONE NEW SCHOOL CAMPUS.
ONE COMMUNITY.
ONE TRADITION OF EXCELLENCE.
VOTE FOR SHAWNEE

Support Our Schools on
November 8, 2016

VOTE FOR YOUR CLARK-SHAWNEE COMMUNITY

VISIT SHAWNEEUNITY.COM FOR MORE INFORMATION

How will this impact education in Clark-Shawnee?

Our passionate and talented teaching staff is at the core of our district's success. Modern facilities will empower our teachers to prepare students for achievement beyond their years at Clark-Shawnee.

Whether students are preparing for college or the workforce, the demands that will be placed upon them in the future are changing and we must change with that.

In addition to the mastery of fundamental content knowledge like math, science, social studies, and reading, we believe we have the responsibility to provide our children with:

- **Learning & Innovation Skills**
like creativity, collaboration & critical thinking
- **Information, Media & Technology Skills**
like adaptability to rapidly changing technology
- **Life & Career Skills**
like leadership, accountability & self-direction

Let's give our students and our staff a building that is suited to the future. Vote for Clark-Shawnee on Tuesday, November 8th.

A New Elementary School and Renovated High School will...

Provide flexibility to accommodate different learning & teaching styles.

Promote self-directed learning and collaboration with peers.

Make students safer with integrated security technology in the building and improved traffic flow during drop-off and pick-up hours.

AN INVESTMENT IN THE SCHOOLS IS AN INVESTMENT IN YOUR FAMILY.

VOTE FOR THE CLARK-SHAWNEE SCHOOL CAMPUS OF OUR FUTURE

PAID FOR BY FRIENDS OF CLARK-SHAWNEE SCHOOLS, DANAE ENBLE, TREASURER, 3605 HEATHERWOOD AVE., SPRINGFIELD, OH 45503

THE BEST OPPORTUNITY FOR OUR COMMUNITY

VISIT SHAWNEEUNITY.COM FOR MORE INFORMATION

"A society grows great when its citizens plant trees whose shade they know they shall never sit in."
-Greek Proverb



- This is a need, not a want
Our K-8 buildings on average are 92 years old. They are simply not working for the way we need to educate our children for the future.
- The cost is \$15.31/month for a \$100K home
For seniors with a Homestead exemption the added cost will be less than this.
- Right Now is Our Best Value
An investment in the schools is an investment in your own property. Real estate values are at an all-time high here and brand new schools will only increase the value of your home.



A New Elementary School and Renovated High School will...



Give students from pre-school through high school access to the technology and programs they need to be successful in a changing world.

Provide ample on-site parking, easier accessibility to community events and better traffic flow.

Clark-Shawnee students are among the highest performing in the area and we are among the lowest cost per pupil of any school in the area.

We have a tradition of delivering value, and this project is no different.

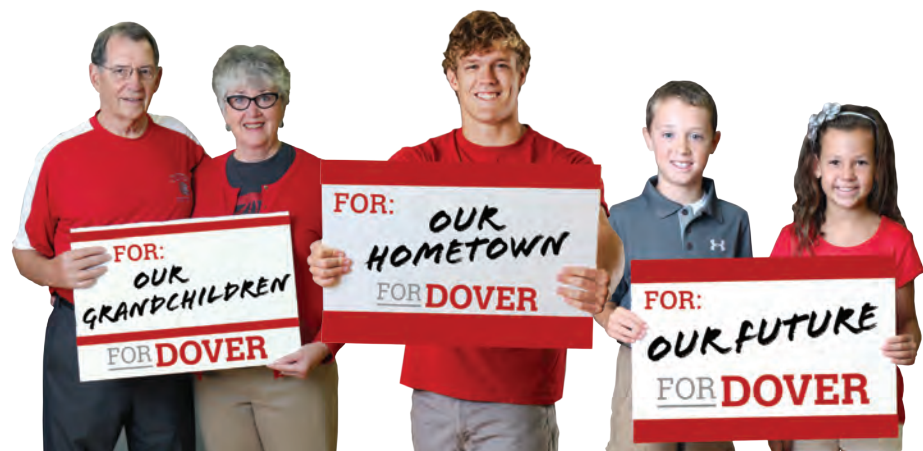
VOTE FOR THE CLARK-SHAWNEE SCHOOL CAMPUS OF OUR FUTURE

PAID FOR BY FRIENDS OF CLARK-SHAWNEE SCHOOLS, DANA ENGLE, TREASURER, 3025 HEATHERWOOD AVE., SPRINGFIELD, OH 45503



VOTE FOR DOVER

SUPPORT A NEW DOVER HIGH SCHOOL ON NOVEMBER 8TH BY VOTING FOR THE BOND ISSUE



2.9 MILLS

The lowest True Tax Impact for a new Dover High School.

\$20,300,000.00

Amount being offered by the State of Ohio for construction.

\$8.46

Monthly added cost for a \$100K home in property tax.

\$6.34

Monthly added cost for a \$100K home for those eligible for a Homestead Exemption.

Learn more or have your questions answered at www.WeAreDover.com



Bright, daylight spaces, conducive to learning



Hands-on, collaborative project labs



Modern, career-focused science lab spaces



Extracurricular areas to fit our student demand

Voting **FOR** DOVER gives our students modern learning environments for the changing world and workplace.

CREATED BY OUR COMMUNITY.
SUPPORTED BY OUR COMMUNITY.

Local Business Leaders and Elected Officials endorse voting **FOR** the Dover Bond Issue.

Richard P. Homrighausen
Shane Gunnoe
Justin Perkowski
John Correll
Greg Bair
John McFadden
Sandy Moss
Julie Klar Leggett
Susan Solvey
Joe Sclarretti
John Miceli
John Fondriest
John Karl
Drew Yosick
Timothy W. Tarulli
Nicole L. Stoldt
Crystal DiGenova
Barbara Lengler
Belle Everett
Douglas J. O'Meara
Jason Cannon
Roy & Sharon Crawford
Kristen & Joe Garrett
Bill & Debbie McIlvaine

Abby & Jim Contini
Keith Kimble & Family
Dan & Pam Minnis
Jody & Eric Niklaus
Jim & Melante Nixon
Natalie & Doug Peterman Jr
Shane & Beth Sexton
Kyle & Lindsay Stemple
Mike & Sue Stokely
Marcia & Lloyd Stuart
Dave Trustdorf
Ivan Vinkovich
Brenda Wherley
Julie & Steve Williams
Tom & Karen Armstrong
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Dean Brad Bielski
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Dan Smith
Glenn Mears
Carol Warther Moreland
Terry & Julie Burrell

Dollars and Sense

The Economic Facts **FOR** the November 8th Bond Issue

4.4
-1.5
2.9 MILLS

NEW MILLAGE

FOR HIGH SCHOOL
CONSTRUCTION

EXPIRING MILLAGE

IN 2016 FROM 1992
BUILDING ADDITIONS

TRUE TAX IMPACT

FOR A BRAND NEW
DOVER HIGH SCHOOL

Property Tax Implication

*Provided & verified by Tuscarawas Co. Auditor

Appraised Value:	2.9 MILLS/DAY	2.9 MILLS/MONTH
\$75,000	\$0.21	\$6.34
\$100,000	\$0.28	\$8.46
\$150,000	\$0.42	\$12.69
\$200,000	\$0.56	\$16.92

Tax Implication with Homestead Exemption

*Provided & verified by Tuscarawas Co. Auditor

Appraised Value:	2.9 MILLS/DAY	2.9 MILLS/MONTH
\$75,000	\$0.14	\$4.76
\$100,000	\$0.21	\$6.34
\$150,000	\$0.35	\$9.51
\$200,000	\$0.49	\$12.69

28 Proposed Bond Issue and Tax

Levy Dover City School District

A majority affirmative vote is necessary for passage.

Shall the Dover City School District be authorized to do the following:

1. Issue bonds for the purpose of constructing, furnishing and equipping new high school building and otherwise constructing, adding to, renovating, remodeling, furnishing, equipping and improving school district buildings and facilities and acquiring, clearing, improving and equipping their sites in the principal amount of \$25,880,000, to be repaid annually over a maximum period of 30 years, and levy a property tax outside the ten-mill limitation, estimated by the county auditor to average over the bond repayment period 3.9 mills for each one dollar of tax valuation, which amounts to \$0.39 for each one hundred dollars of tax valuation, to pay the annual debt charges on the bonds, and to pay debt charges on any notes issued in anticipation of those bonds?

2. Levy an additional property tax to provide funds for the acquisition, construction, enlargement, renovation, and financing of permanent improvements at a rate not exceeding 0.5 mill for each one dollar of tax valuation, which amounts to \$0.05 for each one hundred dollars of tax valuation, for a continuing period of time?

☒ For the Bond Issue and Levy

☐ Against the Bond Issue and Levy

VOTE FOR DOVER

SUPPORT A NEW DOVER HIGH SCHOOL ON NOVEMBER 8TH



Less than \$9/month on a \$100K home, making it the lowest tax impact request

PAID FOR BY FOUNDATIONS FOR THE FUTURE, ANNE BRUNO, TREASURER, 219 W 6TH STREET, DOVER, OH 44622

YOUR VOTE MATTERS TO OUR CHILDREN!
PLEASE VOTE FOR DOVER ON NOVEMBER 8th

PAID FOR BY FOUNDATIONS FOR THE FUTURE, ANNE BRUNO, TREASURER, 219 W 6TH STREET, DOVER, OH 44622



HARRISON HILLS CITY SCHOOLS

Passing the Unpassable Bond Issue

SHP LEADING DESIGN & HHCSD